FINANCIAL STATEMENTS

June 30, 2017 and 2016

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Community Foundation of Southern Wisconsin, Inc. Janesville, Wisconsin

We have audited the accompanying financial statements of Community Foundation of Southern Wisconsin, Inc., which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation of Southern Wisconsin, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Wegner CPAs, LLP Janesville, Wisconsin September 29, 2017

Wegner CPts LLP

F: (262) 522-7550

COMMUNITY FOUNDATION OF SOUTHERN WISCONSIN, INC. STATEMENTS OF FINANCIAL POSITION

June 30, 2017 and 2016

ASSETS	2017	2016
Cash	\$ 469,406	\$ 249,069
Restricted asset - certificate of deposit	5,835	5,055
Investments Beneficial interest in remainder trusts	49,218,246	44,234,523
Accounts receivable	20,265 546	19,134 3,078
Pledges receivable	505,054	536,995
Other assets	37,703	6,947
Equipment - net	-	-
Total assets	\$ 50,257,055	\$ 45,054,801
LIABILITIES		
Accounts payable	\$ 5,597	\$ 7,927
Accrued payroll and employee benefits	17,413	20,470
Grants and scholarships payable	1,907,284	1,901,065
Liability to life beneficiary	3,643	2,855
Discount for future interest	72,422	72,422
Unearned revenue	11,670	12,522
Funds held for benefit of others	3,032,810	2,700,172
Total liabilities	5,050,839	4,717,433
NET ASSETS		
Undesignated	10,373,464	9,345,378
Field of interest	2,794,331	2,370,163
Donor advised	5,818,788	5,142,578
Donor designated	25,548,634	22,764,757
Total unrestricted	44,535,217	39,622,876
Temporarily restricted	670,999	714,492
Total net assets	45,206,216	40,337,368
Total liabilities and net assets	\$ 50,257,055	\$ 45,054,801

COMMUNITY FOUNDATION OF SOUTHERN WISCONSIN, INC. STATEMENTS OF ACTIVITIES

Years ended June 30, 2017 and 2016

		2017			2016	
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
SUPPORT AND REVENUE						
Contributions	\$ 3,370,066	\$ 347,609	\$ 3,717,675	\$ 3,685,698	\$ 459,879	\$ 4,145,577
Less contributions from funds held for others	(121,381)	-	(121,381)	(18,815)	-	(18,815)
Grants from foundations	516,505	-	516,505	312,544	-	312,544
Special events	192,804	-	192,804	228,226	-	228,226
Program fees	630,015	-	630,015	598,412	-	598,412
Interest income	33,428	-	33,428	42,906	-	42,906
Dividend income	964,749	-	964,749	831,130	-	831,130
Realized gain on investments	2,057,013	-	2,057,013	249,483	-	249,483
Unrealized gain (loss) on investments Less net investment activity from funds	2,264,831	-	2,264,831	(1,275,288)	-	(1,275,288)
held for others	(346,119)	-	(346,119)	14,966	-	14,966
Beneficial interest in remainder trusts		1,131	1,131	<u> </u>	(5,071)	(5,071)
Total support and revenue	9,561,911	348,740	9,910,651	4,669,262	454,808	5,124,070
EXPENSES						
Program services	4,650,586	-	4,650,586	4,063,685	-	4,063,685
Less expenses from funds held for others	(101,583)		(101,583)	(200,607)		(200,607)
Management and general	433,468	-	433,468	364,143	-	364,143
Fundraising	59,332		59,332	96,983		96,983
Total expenses	5,041,803	-	5,041,803	4,324,204	-	4,324,204
NET ASSETS RELEASED FROM RESTRICTIONS						
Satisfaction of time restrictions	392,233	(392,233)		346,274	(346,274)	
Change in net assets	4,912,341	(43,493)	4,868,848	691,332	108,534	799,866
Net assets - beginning of the year	39,622,876	714,492	40,337,368	38,931,544	605,958	39,537,502
Net assets - end of the year	\$44,535,217	\$ 670,999	\$ 45,206,216	\$39,622,876	\$ 714,492	\$40,337,368

COMMUNITY FOUNDATION OF SOUTHERN WISCONSIN, INC. STATEMENTS OF FUNCTIONAL EXPENSES Years ended June 30, 2017 and 2016

Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 2016 Program Services Management and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Ocupancy 1,540 42,845 3,030 47,415	2017	Program Services	Management and General	Fundraising	Total
Executive salary	Salaries and wages	\$ 80.304	\$ 155.531	\$ 24.480	\$ 260.315
Employee benefits				'	
Payroll taxes		5,968		3,077	43,146
Professional fees	Workers' compensation	-	1,539	-	1,539
Fees	Payroll taxes	7,548	17,360	3,000	27,908
Technology costs - 40,829 - 40,829 Office supplies - 3,193 1,569 4,762 Telephone 1,687 3,880 670 6,237 Postage and printing - 9,922 7,502 17,424 Occupancy 1,372 41,149 3,201 45,722 Insurance - 3,539 - 3,539 Meeting - 4,004 - 4,004 Travel 4,428 3,730 3,496 11,654 Conference - 1,068 - 1,668 Organizational dues - 2,732 - 2,732 Other expenses - 5,814 - 5,814 Donor/fund expenses 795,930 - - 795,930 Grants to organizations 2,885,629 - - 2,885,629 Scholariships/fution 855,383 - - - 3,538 Less expenses from funds held (101,583)	Professional fees	-	43,404	-	43,404
Office supplies - 3,193 1,569 4,762 Postage and printing - 9,922 7,502 17,424 Occupancy 1,372 41,149 3,201 45,722 Insurance - 3,539 - 3,539 Meeting - 4,004 - 4,004 Travel 4,428 3,730 3,496 11,654 Conference - 1,068 - 1,668 Organizational dues - 2,732 - 75,814 Donor/fund expense 795,930 - - 795,930 Grants to organizations 2,885,629 - - 2,885,629 Scholarships/futition 855,383 - - 2,885,629 Scholarships/futition 855,383 - - - 2,885,629 Scholarships/futition 8,5449,003 \$433,468 \$59,332 \$5,041,803 Program Services Management Services 1,015,833 - - -	Fees	-	4,100	-	4,100
Pelaphone	Technology costs	-	40,829	-	40,829
Postage and printing	Office supplies	-		1,569	4,762
Cocupancy	•	1,687			•
Neuting		-			
Meeting		1,372	•	3,201	•
Traver		-	•	-	•
Conference Organizational dues - 1,068 Organizational dues - 2,732 Other expenses - 2,732 Other expenses - 2,732 Other expenses 795,930 Other expenses 795,930 Other expenses 795,930 Other expenses - - - 795,930 Other expenses 2,885,629 Other expenses - - - 2,885,629 Other expenses - - - - - - 2,855,283 Other expenses -	•	<u>-</u>		<u>-</u>	
Organizational dues - 2,732 - 2,732 Other expenses - 5,814 - 5,814 Donor/fund expense 795,930 - - 795,930 Grants to organizations 2,885,629 - - 2,885,629 Scholarships/tuition 855,383 - - - 855,383 Less expenses from funds held for others (101,583) - - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 Salaries and wages \$ 7,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Professional fees 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066		4,428	·	3,496	•
Other expenses - 5,814 - 5,814 Donor/fund expense 795,930 - - 795,930 Grants to organizations 2,885,629 - - 2,885,629 Scholarships/tuition 855,383 - - 855,383 Less expenses from funds held for others (101,583) - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 Program Services Management and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Worker's compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066		-	,	-	
Donor/fund expense Grants to organizations Grants to organizations 795,930 2,885,629 855,383 - - 795,930 855,383 Less expenses from funds held for others (101,583) - - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing	•	-	•	-	•
Grants to organizations Scholarships/tuition 2,885,629 855,383 - - 2,885,629 855,383 Less expenses from funds held for others (101,583) - - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 Program Services Management and General		-	5,814	-	•
Scholarships/tuition 855,383 - - 855,383 Less expenses from funds held for others (101,583) - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 Program Services Management and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 <td></td> <td></td> <td>-</td> <td>-</td> <td></td>			-	-	
Less expenses from funds held for others (101,583) - - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 2016 Program Services Management and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 257,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,449 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860			-	-	
for others (101,583) - - (101,583) Total expenses \$ 4,549,003 \$ 433,468 \$ 59,332 \$ 5,041,803 2016 Program Services Management and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374		855,383	-	-	855,383
2016 Program Services Management and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting <td>•</td> <td>(101,583)</td> <td></td> <td></td> <td>(101,583)</td>	•	(101,583)			(101,583)
2016 Services and General Fundraising Total Salaries and wages \$ 73,385 \$ 139,658 \$ 40,543 \$ 253,586 Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - <td>Total expenses</td> <td>\$ 4,549,003</td> <td>\$ 433,468</td> <td>\$ 59,332</td> <td>\$ 5,041,803</td>	Total expenses	\$ 4,549,003	\$ 433,468	\$ 59,332	\$ 5,041,803
Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,210 - <td></td> <td>Program</td> <td>Management</td> <td></td> <td></td>		Program	Management		
Executive salary 18,524 36,243 25,773 80,540 Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,210 - <td><u>2016</u></td> <td>•</td> <td>•</td> <td>Fundraising</td> <td>Total</td>	<u>2016</u>	•	•	Fundraising	Total
Employee benefits 8,904 21,349 5,500 35,753 Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,210 - 3,210 Depreciation and amortization - 811 - <td></td> <td>Services</td> <td>and General</td> <td></td> <td></td>		Services	and General		
Workers' compensation - 1,630 - 1,630 Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,210 - 3,210 Organizational dues - 811 - 811 Other expenses 211 2,902 1,352 4,465	Salaries and wages	Services \$ 73,385	and General \$ 139,658	\$ 40,543	\$ 253,586
Payroll taxes 7,447 14,195 5,258 26,900 Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - -	Salaries and wages Executive salary	Services \$ 73,385 18,524	and General \$ 139,658 36,243	\$ 40,543 25,773	\$ 253,586 80,540
Professional fees - 21,254 - 21,254 Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - 2,273,617	Salaries and wages Executive salary Employee benefits	Services \$ 73,385 18,524	and General \$ 139,658 36,243 21,349	\$ 40,543 25,773	\$ 253,586 80,540 35,753
Fees - 3,066 - 3,066 Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - -	Salaries and wages Executive salary Employee benefits Workers' compensation	\$ 73,385 18,524 8,904	and General \$ 139,658 36,243 21,349 1,630	\$ 40,543 25,773 5,500	\$ 253,586 80,540 35,753 1,630
Technology costs - 44,525 - 44,525 Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 -	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes	\$ 73,385 18,524 8,904	and General \$ 139,658 36,243 21,349 1,630 14,195	\$ 40,543 25,773 5,500	\$ 253,586 80,540 35,753 1,630 26,900
Office supplies - 3,015 2,439 5,454 Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees	\$ 73,385 18,524 8,904	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254	\$ 40,543 25,773 5,500	\$ 253,586 80,540 35,753 1,630 26,900 21,254
Telephone 2,025 4,349 1,125 7,499 Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees	\$ 73,385 18,524 8,904	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066	\$ 40,543 25,773 5,500	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066
Postage and printing 1,400 9,860 8,114 19,374 Occupancy 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs	\$ 73,385 18,524 8,904	\$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525	\$ 40,543 25,773 5,500 - 5,258 -	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525
Occupancy Insurance 1,540 42,845 3,030 47,415 Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies	\$ 73,385 18,524 8,904 - 7,447 - - -	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015	\$ 40,543 25,773 5,500 - 5,258 - - - 2,439	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454
Insurance - 4,277 - 4,277 Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone	\$ 73,385 18,524 8,904 - 7,447 - - - 2,025	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349	\$ 40,543 25,773 5,500 - 5,258 - - - 2,439 1,125	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499
Meeting - 3,477 - 3,477 Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing	\$ 73,385 18,524 8,904 - 7,447 - - - 2,025 1,400	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860	\$ 40,543 25,773 5,500 - 5,258 - - - 2,439 1,125 8,114	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374
Travel 4,876 4,106 3,849 12,831 Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy	\$ 73,385 18,524 8,904 - 7,447 - - - 2,025 1,400	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845	\$ 40,543 25,773 5,500 - 5,258 - - - 2,439 1,125 8,114	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415
Conference - 3,371 - 3,371 Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance	\$ 73,385 18,524 8,904 - 7,447 - - - 2,025 1,400	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277	\$ 40,543 25,773 5,500 - 5,258 - - - 2,439 1,125 8,114	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277
Organizational dues - 3,210 - 3,210 Depreciation and amortization - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348 - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting	\$ 73,385 18,524 8,904 - 7,447 - - 2,025 1,400 1,540	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477	\$ 40,543 25,773 5,500 5,258 - 2,439 1,125 8,114 3,030	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477
Depreciation and amortization Other expenses - 811 - 811 Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348 - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel	\$ 73,385 18,524 8,904 - 7,447 - - 2,025 1,400 1,540	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106	\$ 40,543 25,773 5,500 5,258 - 2,439 1,125 8,114 3,030	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831
Other expenses 211 2,902 1,352 4,465 Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held 893,348 - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference	\$ 73,385 18,524 8,904 - 7,447 - - 2,025 1,400 1,540	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371	\$ 40,543 25,773 5,500 5,258 - 2,439 1,125 8,114 3,030	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371
Donor/fund expense 778,408 - - 778,408 Grants to organizations 2,273,617 - - 2,273,617 Scholarships/tuition 893,348 - - 893,348 Less expenses from funds held - 893,348	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues	\$ 73,385 18,524 8,904 - 7,447 - - 2,025 1,400 1,540	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210	\$ 40,543 25,773 5,500 5,258 - 2,439 1,125 8,114 3,030	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210
Grants to organizations 2,273,617 2,273,617 Scholarships/tuition 893,348 - 893,348 Less expenses from funds held	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues Depreciation and amortization	\$ 73,385 18,524 8,904 - 7,447 	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210 811	\$ 40,543 25,773 5,500 - 5,258 - - 2,439 1,125 8,114 3,030 - - 3,849	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210 811
Scholarships/tuition 893,348 893,348 Less expenses from funds held	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues Depreciation and amortization Other expenses	\$ 73,385 18,524 8,904 - 7,447 - - 2,025 1,400 1,540 - 4,876 - 211	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210 811	\$ 40,543 25,773 5,500 - 5,258 - - 2,439 1,125 8,114 3,030 - - 3,849	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210 811 4,465
Less expenses from funds held	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues Depreciation and amortization Other expenses Donor/fund expense	\$ 73,385 18,524 8,904 - 7,447 - - 2,025 1,400 1,540 - 4,876 - - 211 778,408	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210 811	\$ 40,543 25,773 5,500 - 5,258 - - 2,439 1,125 8,114 3,030 - - 3,849	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210 811 4,465 778,408
	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues Depreciation and amortization Other expenses Donor/fund expense Grants to organizations	\$ 73,385 18,524 8,904 - 7,447 	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210 811	\$ 40,543 25,773 5,500 - 5,258 - - 2,439 1,125 8,114 3,030 - - 3,849	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210 811 4,465 778,408 2,273,617
	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues Depreciation and amortization Other expenses Donor/fund expense Grants to organizations Scholarships/tuition	\$ 73,385 18,524 8,904 - 7,447 	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210 811	\$ 40,543 25,773 5,500 - 5,258 - - 2,439 1,125 8,114 3,030 - - 3,849	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210 811 4,465 778,408 2,273,617
Total expenses \$ 3,863,078 \$ 364,143 \$ 96,983 \$ 4,324,204	Salaries and wages Executive salary Employee benefits Workers' compensation Payroll taxes Professional fees Fees Technology costs Office supplies Telephone Postage and printing Occupancy Insurance Meeting Travel Conference Organizational dues Depreciation and amortization Other expenses Donor/fund expense Grants to organizations Scholarships/tuition Less expenses from funds held	\$ 73,385 18,524 8,904 - 7,447 - 2,025 1,400 1,540 - 4,876 - 211 778,408 2,273,617 893,348	and General \$ 139,658 36,243 21,349 1,630 14,195 21,254 3,066 44,525 3,015 4,349 9,860 42,845 4,277 3,477 4,106 3,371 3,210 811	\$ 40,543 25,773 5,500 - 5,258 - - 2,439 1,125 8,114 3,030 - - 3,849	\$ 253,586 80,540 35,753 1,630 26,900 21,254 3,066 44,525 5,454 7,499 19,374 47,415 4,277 3,477 12,831 3,371 3,210 811 4,465 778,408 2,273,617

See accompanying notes.

COMMUNITY FOUNDATION OF SOUTHERN WISCONSIN, INC. STATEMENTS OF CASH FLOWS

Years ended June 30, 2017 and 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 4,868,848	\$ 799,866
Adjustments to reconcile change in net assets to net cash		
flows from operating activities		
Depreciation and amortization	-	811
Unrealized (gain) loss on investments	(2,117,352)	1,176,873
Realized gain on investments	(1,922,990)	(224,115)
Change in beneficial interest in remainder trusts	(1,131)	5,071
Amortization of discount on pledges receivable	(458)	6,158
Change in assets and liabilities	(400)	0,100
Restricted asset - certificate of deposit	(780)	_
Accounts receivable	2,532	(3,078)
Pledges receivable	32,399	(118,212)
Other assets	(30,756)	5,592
Accounts payable	(2,330)	3,184
Accrued payroll and employee benefits	(3,057)	4,887
Grants and scholarships payable	6,219	321,928
Liability to life beneficiary	788	857
Unearned revenue	(852)	1,299
Net cash flows from operating activities	831,080	1,981,121
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sales of investments	34,103,454	24,259,714
Purchases of investments	(35,046,835)	(26,058,616)
Net cash flows from investing activities	(943,381)	(1,798,902)
CASH FLOWS FROM FINANCING ACTIVITIES		
Funds held for benefit of others	332,638	(201,119)
Change in cash	220,337	(18,900)
Cash - beginning of the year	249,069	267,969
Cash - end of the year	\$ 469,406	\$ 249,069

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

Community Foundation of Southern Wisconsin, Inc. (Foundation) is a tax-exempt, not-for-profit, autonomous, publicly supported, philanthropic institution comprised primarily of funds donated by many separate donors for the long-term benefit of the residents of Crawford, Green, Iowa, Lafayette, Grant, Rock, Sauk, Vernon, and Walworth Counties of Wisconsin.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Foundation is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets—Net assets that are not restricted by donors. Designations are voluntary board-approved segregations of unrestricted net assets for specific purposes, projects, or investments.

Temporarily restricted net assets—Net assets whose use has been limited by donor-imposed time restrictions or purpose restrictions.

Permanently restricted net assets—Net assets that have been restricted by donors to be maintained by the Foundation in perpetuity.

Investments

Investments are carried at fair value as quoted on major stock exchanges. Investments with limited marketability are recorded at their estimated realizable value. The Foundation records donated securities at their fair value at the date of donation. Realized and unrealized investment gains or losses are determined by comparison of specific costs of acquisition to net proceeds received at the time of disposal or changes in the difference between fair value and cost.

Pledges Receivable

When pledges are received, they are recorded as an asset and as temporarily restricted support due to the restriction of receipt in the future. Upon receipt of funds in fulfillment of the pledge, net assets are released from temporarily restricted to unrestricted. No allowance for doubtful pledges is considered necessary.

Equipment, Depreciation, and Amortization

Equipment and software are stated at cost when acquired. Equipment acquired by gift is carried at the fair value at the date of contribution. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated assets are placed in service. Major expenditures for equipment and those which substantially increase useful lives are capitalized. Maintenance, repairs, and minor renewals are expensed as incurred. When assets are retired or otherwise disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains or losses are included in income where appropriate.

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Funds Held for Benefit of Others

The Foundation records the receipt of an asset from a resource provider for the benefit of the resource provider or its affiliate as a liability and not a contribution. The Foundation has variance power over the assets, but due to the reciprocal nature of the transaction, the receipt is recorded as a liability called funds held for others in the statement of financial position.

Grants

Unconditional grants are recorded as expense when approved by the Foundation's Board of Directors. Grants which are subject to conditions are recorded when the conditions have been substantially met.

Contributions

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Expense Allocations

The costs of providing programs and activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among the program services and supporting activities benefited.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could differ from those estimates.

Income Tax Status

The Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

Date of Management's Review

Management has evaluated subsequent events through September 29, 2017, the date which the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 2 - PLEDGES RECEIVABLE

Pledges receivable consisted of following at June 30, 2017 and 2016:

		2017		2016	
Pledges receivable Less discount	\$	515,735 (10,681)	\$	548,134 (11,139)	
Pledges receivable - net	\$	505,054	\$	536,995	

Pledges receivable are reflected at present value of estimated future cash flows using a discount rate of 2%. Pledges to be received are as follows for the years ending June 30:

2018	\$ 243,016
2019	160,756
2020	81,763
2021	24,900
2022	1,050
Thereafter	 4,250
Pledges receivable	\$ 515,735

NOTE 3 - RESTRICTED ASSET - CERTIFICATE OF DEPOSIT

The Foundation has elected to use the reimbursement method for financing possible state of Wisconsin unemployment benefit cost. Under this method, the Foundation reimburses the state for benefits paid on its behalf. In addition, the Foundation is responsible for maintaining an assurance of reimbursement account equal to 4% of defined payroll. A certificate of deposit has been established in the assurance amount. As of June 30, 2017 and 2016, the balance in the assurance account was \$5,835 and \$5,055. At this time however, no estimate can be made of any possible future liability. In the event the Foundation revokes its election to use the reimbursement method of financing possible state of Wisconsin unemployment benefit costs, it would have a right to the balance in the assurance account two years after the year of revocation.

NOTE 4 - SPLIT-INTEREST AGREEMENTS

The Foundation is the beneficiary of two split-interest agreements. One agreement is a charitable remainder trusts in which the Foundation recorded contributions equal to the present value of the contribution based on the donors' life expectancy. The amounts are shown as beneficial interest in remainder trusts in the statements of financial position. The Foundation annually evaluates the expected trust income return (6% at June 30, 2017 and 2016) and the discount rate of future payments (4.25% and 3.5% at June 30, 2017 and 2016) and other assumptions for measuring the beneficial interest.

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 4 – SPLIT-INTEREST AGREEMENTS (continued)

The other agreement is a pooled-income fund in which the Foundation recorded a contribution for the present value of the contribution based on the donor's life expectancy. In addition, the Foundation has recorded a discount for future interests that will be amortized over the life of the donor and a liability to life beneficiary account to reflect earnings on the fund that will be paid to the beneficiary in future periods.

NOTE 5 - EQUIPMENT

Equipment consisted of the following at June 30, 2017 and 2016:

	Useful Lives	2017	 2016
Office equipment and software Leasehold improvements Less accumulated depreciation	5- 7 years 7 years	\$ 49,379 1,431	\$ 49,379 1,431
and amortization		 (50,810)	 (50,810)
Equipment - net		\$ 	\$

NOTE 6 - INVESTMENTS

Investments consisted of the following at June 30, 2017 and 2016:

	2017	2016
Money market funds Marketable equity funds Marketable bond funds Marketable equity securites Marketable debt securities	\$ 2,963,129 19,027,942 14,145,763 1,147,880 11,933,532	\$ 3,805,131 21,914,717 12,387,554 4,713,583 1,413,538
Investments	\$ 49,218,246	\$ 44,234,523

NOTE 7 - GRANTS AND SCHOLARSHIPS PAYABLE

Grants and scholarships payable are to be paid as follows during the years ending June 30:

2018 2019 2020 2021	\$ 1,420,384 238,400 161,000 82,500
2022	 5,000
Grants and scholarships payable	\$ 1,907,284

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 8 - TEMPORARILY RESTRICED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30, 2017 and 2016:

	2017		2016
Pledges receivable Beneficial interest in remainder trusts Pooled-income funds Other investment funds	\$	505,054 20,265 123,700 21,980	\$ 536,995 19,134 125,636 32,727
Temporarily restricted net assets	\$	670,999	\$ 714,492

NOTE 9 - FUNDS HELD FOR BENEFIT OF OTHERS

The Foundation has adopted accounting standards for transactions in which a community foundation accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both, to another entity that is specified by the donor. Accounting standards specifically require that if a not-for-profit organization establishes a fund at a community foundation with its own funds and specifies itself as the beneficiary of that fund, the community foundation must account for the transfer of such assets as a liability. The Foundation refers to such funds as agency endowments.

The Foundation maintains variance power and legal ownership of agency endowment funds and, as such, continues to report the funds as assets of the Foundation. However, in accordance with accounting standards, a liability has been established for the present value of the future payments expected to be made to the not-for-profit organizations, which is generally equivalent to the fair value of the funds.

At June 30, 2017 and 2016, the Foundation was the owner of 47 and 46 agency endowment funds with a combined fair value of \$3,032,810 and \$2,700,172. All financial activity for the years then ended related to these funds is segregated in the statements of activities and has been classified as a liability in the statements of financial position.

NOTE 10 - CONCENTRATIONS OF CREDIT RISK

At June 30, 2017 and 2016, the carrying amount (book balance) of the Foundation's cash was \$469,406 and \$249,069 and the financial institutions' balance (bank statements) was \$553,850 and \$314,038, of which \$250,000 was covered by FDIC insurance each year. The Foundation also had a balance of \$2,291,492 and \$2,627,550 deposited in a money market account backed by government securities as of June 30, 2017 and 2016. This account is not covered by FDIC insurance. This amount is included in the Foundation's investments.

Financial instruments that potentially subject the Foundation to credit risk consist of cash, accounts receivable, investments, and pledges receivable.

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 11 - LEASE COMMITMENT

The Foundation leases office space that requires monthly payments of \$2,582 under a five year operating lease that expires August 2020. Minimum future rent payments are as follows for the years ending June 30:

2018 2019 2020 2021	\$ 30,987 30,987 30,987 5,165
	\$ 98,126

Lease expense was \$30,987 for the years ended June 30, 2017 and 2016.

NOTE 12 - PENSION PLAN

The Foundation sponsors a defined contribution pension plan covering employees with three years of service. Contributions are 6% of each covered employee's salary. Contributions to the plan were \$11,783 and \$8,900 for the years ended June 30, 2017 and 2016.

NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Foundation uses various valuation methods including the market, income, and cost approaches. The assumptions used in the application of these valuation methods are developed from the perspective of market participants pricing the asset or liability. Inputs used in the valuation methods can be either readily observable, market corroborated, or generally unobservable inputs. Whenever possible the Foundation attempts to utilize valuation methods that maximize the use of observable inputs and minimizes the use of unobservable inputs. Based on the observability of the inputs used in the valuation methods the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair value. Assets and liabilities measured, reported, and/or disclosed at fair value will be classified and disclosed in one of the following three categories:

Level 1 – Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Observable market based inputs or unobservable inputs that are corroborated by market data.

Level 3 – Unobservable inputs that are not corroborated by market data.

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 13 – FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

Fair values of assets measured on a recurring basis at June 30, 2017 are as follows:

	Fair Value		Quoted Prices In Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Money market funds Marketable equity funds	19	,963,129	,	27,942	\$ 2,9	963,129 -	\$	- -
Marketable bond funds Marketable equity securites Marketable debt securities	1	,145,763 ,147,880 ,933,532	•	45,763 47,880 -	11,9	- - 933,532		- - -
Total investments	\$ 49	,218,246	\$ 34,3	21,585	\$ 14,8	396,661	\$	
Beneficial interest in remainder trusts	\$	20,265	\$		\$		\$	20,265

Fair values of assets measured on a recurring basis at June 30, 2016 are as follows:

	Fair Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Money market funds Marketable equity funds Marketable bond funds Marketable equity securites Marketable debt securities	\$ 3,805,131 21,914,717 12,387,554 4,713,583 1,413,538	\$ - 21,914,717 12,387,554 4,713,583	\$ 3,805,131 - - - 1,413,538	\$ - - - - -	
Total investments	\$ 44,234,523	\$ 39,015,854	\$ 5,218,669	\$ -	
Beneficial interest in remainder trusts	\$ 19,134	<u> </u>	\$ -	\$ 19,134	

The following assumptions were used to estimate the fair value of each class of financial instruments:

Money market funds – are highly liquid debt instruments purchased with original maturities of three months or less.

NOTES TO FINANCIAL STATEMENTS June 30, 2017 and 2016

NOTE 13 – FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

Marketable equity securities and marketable debt securities – These investments consist entirely of publicly-traded securities that are priced by an investment manager with reference to available quotations for identical assets.

Marketable equity funds and marketable bond funds – These investments hold traded securities priced by independent sources and the investment manager provides a high level of transparency into those funds. The Foundation is able to test and verify much of that pricing which provides the basis for the net asset valuation (NAV) calculation for each fund. The NAV is used to provide the valuation for these funds. The Foundation and the investment manager have had investments in to and redemptions out of these funds on a regular basis throughout the year, and at the June 30 measurement date.

The Foundation's beneficial interest in remainder trusts represents the present value of the beneficial interest described in Note 4. The beneficial interest is not actively traded and significant other observable inputs are not available. The present value of the estimated future benefits is calculated using the applicable discount rates and estimated investment return. The estimated value does not necessarily represent the amount that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined.

The following table presents additional information about assets measured at fair value on a recurring basis using significant unobservable inputs:

	2017			2016	
	Beneficial Interest in Remainder Trusts				
Beginning balance Change in value of beneficial interest	\$	19,134 1,131	\$	24,205 (5,071)	
Ending balance	\$	20,265	\$	19,134	